



Affirmant

Health Partners™

Newsletter

December 2017

A HEALTHY MICHIGAN AT AN AFFORDABLE COST

Message from the CEO

Dear Affirmant Leaders,

It's hard to believe that this is my final *Message from the CEO* for 2017. What a year it has been. Not only are we closing the books on a very productive, engaging and foundational year for Affirmant Health Partners, we are also coming up on the second anniversary of my tenure with our great network. With this message, I would like to take the opportunity to take stock in the progress we have made since I came on board in December of 2015.

At the time, I was a team of one. In early 2016 we started to grow, and now we are a team of eight with extraordinary expertise and leadership skills in clinical integration and clinical transformation! In only 24 months we have accomplished some major milestones. Together with our Board of Managers, Local Chapters and Committee Members we:

- Executed our Chapter participation agreements in May of this year, with our Chapter Operations Committee that was established to orchestrate our collaboration and adoption of best practices
- Gained participation in the Medicare Shared Savings Program as one of the largest ACOs in the nation with over 70,000 beneficiaries in the Federation ACO
- Promoted and supported the successful participation of 335 primary care clinicians in CPC+, representing over \$8 million in new revenue for care coordination each year for the next five years
- Established a partnership with Epic to bring actionable clinical and claims data to independent and employed physicians at the point of care through Constellation to inform value-based patient care decision-making
- Each of our systems is on Epic. This gives us a competitive advantage over any other network out there in our ability to combine and leverage both administrative and clinical data. Once Constellation is implemented, I am certain we will pull away from the pack and be recognized across the country as a leader in clinical integration.
- Our network is rich in best practices. Early on in the process, through capability assessments, we were able to pinpoint best practices at each system. Now we are starting to leverage those leaders to share their success with each other.
- We are surrounded by extraordinary people. Our Board Leaders, committee members and providers are experts in their field focused on delivering a healthy Michigan at an affordable cost.

This is only the beginning. 2018 is going to be an extraordinary year for Affirmant. I believe this for one reason – the six leading health systems and the employed and independent physicians that work with them. Here is what sets us apart:

- Our network knows how to make decisions swiftly. By engaging the leaders and subject matter experts from the respective health systems on our committees, we have the right people around the table to solve problems and make decisions.

As we close out the year, each of us can take great pride in what we have accomplished this year. I want to thank you again for your support and leadership and look forward to an even better year in 2018.

Best,

Dr. Bill Mayer

Committee Structure and Updates

Our organization is physician-led and professionally managed. The Board of Managers consists of two representatives from each member system and a few advisors.

Our Committees are made up of representatives from each Local Chapter who support implementation of Affirmant initiatives at the SCIN level and also have similar roles at their Local Chapters. They are the subject matter experts in their fields and we rely on their experience and knowledge to help guide our collective decision making.



	Committee Overview	Key Decisions	Next Steps
Chapter Operations Committee (COC)	The COC is responsible for operational implementation of their organization's clinical integration strategies.	Provided input on the Constellation scope document and identified initial Best Practice Collaborative topics.	Prioritize and oversee the development of Best Practice Collaboratives and champion implementation of the Phase II physician roster.
Clinical Transformation Committee (CTC) (to include activity from the Measures Development Subcommittee and Evidence Based Best Practices Subcommittee)	The CTC builds off of the Clinical Integration definition to create a structured collaboration among providers designed to improve the quality and efficiency of healthcare. It is tasked with defining Affirmant's clinically integrated programs and transformation initiatives.	Developed a survey to allow the LCIN membership to weigh-in on the impact of the Affirmant performance measures as recommended by the MDS.	Utilize survey results to design a system that will be one component of the performance methodology with additional discussion and recommendations on the final set of guiding principles and processes for the Affirmant Performance Methodology.
Communications and Education Committee (CEC)	The CEC is tasked with disseminating information to all Affirmant stakeholders. This committee works with the CTC through tools such as COMET to educate Affirmant providers on the clinical priorities and evidence-based guidelines.	Approved the Communication and Education Strategy for 2018.	Implement Communication Plan for 2018 and roll out the next phase of COMET - to include launching to our participating physicians. Create an Affirmant Overview video to be featured on COMET that will have CME credits tied to it.
Contracting Committee	The Contracting Committee facilitates implementation of Affirmant's contracting strategy with private and member-owned health plans. It also takes accountability for managing the flow of funds from contracts between the Local Chapters, including the distribution of any incentive or infrastructure funds given to Affirmant.	Reviewed and provided input on BCBSM 2018-2020 Partnership Proposal.	Review the BCBSM financial terms at its next meeting on December 20 and continue talks with PHP and HAP.
Information Technology & Business Intelligence Committee (IT/BI) (to include activity from the Integrated Analytics Workgroup)	The IT/BI Committee is tasked with defining Affirmant's IT/BI requirements, determining strategy, and facilitating the selection process of any external vendors.	Established a governance structure and decision matrix for key Constellation implementation decisions.	Summarize topics and findings from the IT/BI, Integrated Analytics and Epic work session that occurred on December 11.

Lights, Camera, Affirmant!

After months of planning, shooting and editing, Affirmant (with the help of the Lakeland Health Marketing Communications Team) will debut an overview video of our network and what it means to be clinically integrated. This video combines interviews with leaders, visual of our programs and insight into our strategy; it will be available on COMET and have CME credits tied to it as well.



2017 – A Year in Review

Data Analytics:

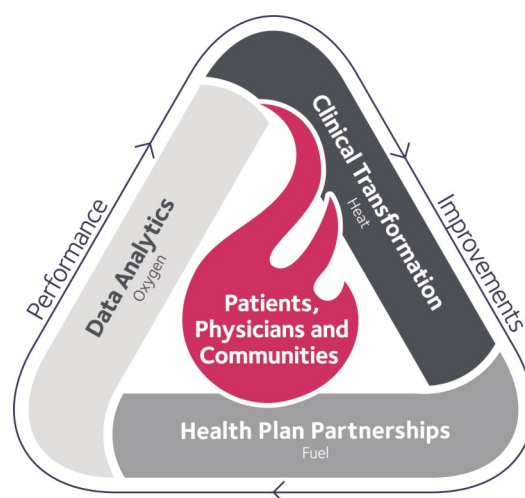
- ACO data shared and executive dashboards produced and distributed through our relationship with Henry Ford Data Analytics
- Post-Acute Care dashboards produced and distributed through our relationship with Henry Ford Data Analytics
- Member reported Phase 1 standard measures shared and dashboard produced
- Epic Constellation contract executed and implementation begun
- Attribution model adopted
- BCBSM OSC data sharing agreements executed

Clinical Transformation:

- Local Chapter Agreements executed
- Physician participation agreements in process
- Affirmant Information Management Systems (AIMS) developed and implemented at Affirmant and two pilot Chapters
- Continuing Online Medical Education and Training (COMET) contract executed and implementation begun
- Leadership Retreat held with 98% of attendees indicating the retreat exceeded their expectations
- Incentive Distribution Model adopted
- Performance Assurance Policy adopted
- Post-Acute Care Strategy and Plan adopted and implementation begun

Health Plan Partnerships:

- Federation ACO accepted into Medicare Shared Savings Program Track 1 with over 70,000 covered beneficiaries and a shared savings threshold \$5.7 million below what would be required if each Affirmant Chapter participated in its own ACO
- Over 300 Affirmant providers successfully enrolled in the CMS Comprehensive Primary Care Plus program, with an estimated increase in Medicare revenue of over \$8 million annually for five years in the form of Care Management Fees paid to participating practices
- Benefits in MIPS reporting-patient survey and quality reporting done by Federation ACO, no reporting required for Improvement Activities-and performance scores (full credit for Improvement Activities score) for providers participating in the Federation ACO
- PHP Letter Of Agreement executed
- Statewide Health Plan Agreement developed and legally vetted
- Collaborative Third Party Administration and Pharmacy Benefits Management contracting underway for Bronson, Covenant, Lakeland and MidMichigan, covering approximately 50,000 employees and their families



Affirmant Welcomes New Team Member



We are pleased to welcome Dr. Karin Proos to the Affirmant team as the Director of Pharmacy and Safety.

Karin received her doctor of pharmacy degree from Ferris State University. Since then she has spent most of her pharmacy career developing sustainable medication services and safety programs in the ambulatory care setting.

Karin started her career at Spectrum Health working directly with patients in a primary care office to improve medications and chronic diseases. In 2006, Karin became pharmacy director for Michigan Medical PC, a multi-specialty, physician-owned medical group, where she supported the implementation of the patient centered medical home model and the Epic electronic health record. Thereafter, she returned to Spectrum Health as director of pharmacy and medication safety, working with over 3000 providers in more than 200 primary and specialty offices.

Dr. Proos established a medication safety team and program for the health system, created and led an ambulatory pharmacy team for primary care, served as a clinical informatics resource for the Epic electronic health record, and drove value through quality and payer initiatives.

Outside of work, Karin enjoys spending time with her husband in Northern Michigan snowshoeing, kayaking and relaxing on the beach. She also enjoys oil painting, walking the dog, cooking and reading.

Thank You!

2017 has been a year of building and growth. We have so much to be thankful for and an exciting year ahead of us. Thank you for being a part of this journey. From the Affirmant family to yours—Happy Holidays and a safe New Year!



Connect with us on Social Media

Affirmant is getting social on social media. We joined [LinkedIn](#) and [Twitter](#) to connect with current and potential stakeholders. This is also a great way for us to highlight the important work our member systems are doing as well. If you are active on either of these platforms, please find us or even tweet at us @Affirmant.